

Clas Ohlson's sales increased in December compared to the previous year

Net sales amounted to 1,597 MSEK (1,422), an increase of 12 per cent, of which 12 per cent relates to organic growth* and 1 per cent to positive currency effects. Compared with the same month of the preceding year, the store network increased by a net of 14 stores (reduction of 1 store in the previous year). The total number of stores at the end of the period was 238 (224).

Total net sales for the period May-December 2024 amounted to 8,382 MSEK (7,271), an increase of 15 per cent compared with the corresponding period in the previous year.

*Split between increase in comparable units 8 per cent and change in store network 4 per cent for the month of December
Split for the period May-December 2024, 7 per cent and 4 per cent respectively (exclusive Spares)

Distribution of sales	Month			Accumulated		
	December	Change		May-December	Change	
MSEK	2024/25	SEK	Organic**	2024/25	SEK	Organic
Sweden	713	14%	14%	3,670	13%	13%
Norway	651	11%	10%	3,299	8%	10%
Finland	166	8%	5%	857	3%	4%
Spares	66	21%	21%	557	-	-
Total*	1,597	12%	12%	8,382	15%	10%

*Net sales in December increased by 12% to 1,530 MSEK (exclusive Spares), inclusive currency effects of 1%

Net sales during the period May-December 2024 increased by 9% to 7,826 MSEK (exclusive Spares), inclusive negative currency effects of -1%

**As of November, Spares Group's monthly sales are included in the organic growth

Kristofer Tonström, CEO and President: *With an organic sales growth of 12 per cent in December, we can sum up the best Christmas sales period ever for Clas Ohlson. As before, the key to sales growth is a relevant assortment that generated broad increases across all prioritised product niches. Customer traffic increased in all three sales markets and sales in comparable units increased by 8 per cent. At the same time, we have great respect for the impact of the continued uncertain market climate and currency movements and, as before, we continue to work on cost control and ongoing efficiency improvements.*

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Clas Ohlson was founded in 1918 as a mail order business in Insjön, Sweden. Today we are a retail company with customers in three markets, approximately 5,000 co-workers and annual sales of approximately 10 billion SEK. Our share is listed on Nasdaq Stockholm. A lot has happened since the start in 1918, but one thing has remained the same over the years; that we want to help people fix their homes with practical and sustainable solutions at attractive prices. Visit about.clasohlson.com/en to read more about us and how we make home fixing available, sustainable and enjoyable for everyone.