

Spare parts more popular than ever at Clas Ohlson

An important part of Clas Ohlson's journey From here to sustainability is to develop resource-efficient business models. The effort on spare parts is a part of this, and the spare part assortment grows in popularity year by year. During the fiscal year 2016/17, sales of spare parts increased by 17 per cent compared to the preceding year.

Clas Ohlson has over 10,000 spare part articles in stock, and adds about 300-400 new articles yearly to the assortment, based on customer requests. During last year, Clas Ohlson received 152,000 orders for spare parts from its range in stock.

"Prolonging the life of products essentially comes down to two things: sustainability and service. As a customer, you should feel safe when buying at Clas Ohlson. Part of that is that we offer a repair service for broken or worn out products, but also the fact that we offer a great range of spare parts," says Tomas Håkansson, Spare Parts Manager at Clas Ohlson.

Customers appreciate the possibility to buy spare parts for their belongings. That is shown not least by the sales development. Over the past five-year period, sales have increased by close to 40 per cent per year on average.

The spare parts assortment is available on all Clas Ohlson's markets, but with local variations of the selection in the UK, Germany and Dubai. A number of spare parts are also available in stock in our physical stores, based on local customer demand.

Some of the most important spare parts at the moment are [glass jug Moccamaster](#) (50-7103), [roof for gazebo/ pergola](#) (50-8656), charger for Kärcher window cleaning vacuum (51-1132 (not available in the UK)), [glass turntable for microwave oven 24,5 cm](#) (50-8167) and [thermometer Weber](#) (51-2155).

Read more about Clas Ohlson's sustainability work at about.clasohlson.com/sustainability/.

For more information, please contact:

Sara Kraft Westrell, Director of Information and Investor Relations, phone +46 247 649 13

Clas Ohlson was founded in 1918 as a mail order business based in Insjön, Sweden. Today, the company offers products and services for the small everyday practical problems, in six countries via its over 200 stores and online. Clas Ohlson offers a wide range of affordable products in five product areas: Hardware, Electrical, Home, Multimedia and Leisure. The company is listed on Nasdaq Stockholm, has sales of approximately 8 billion SEK and more than 4,800 employees. Visit Clas Ohlson at www.clasohlson.com.