

Clas Ohlson increases sales in December 2017

Sales increases by 4 per cent in December to 1,261 MSEK (1,210). In local currencies, sales increases by 7 per cent versus previous year. Sales development in comparable units and in local currency was 3 per cent.

Compared with the same month previous year, the net store portfolio was expanded by 12 stores. At the end of the period, the total number of stores was 225.

Sales in December is distributed as follows:

| | | | | Percentage |
|---------------------------|----------|----------|------------|----------------|
| | December | December | Percentage | change, |
| Countries, MSEK | 2017/18 | 2016/17 | change | local currency |
| Sweden | 536 | 513 | 4 | 4 |
| Norway | 518 | 506 | 2 | 9 |
| Finland | 166 | 148 | 12 | 9 |
| Outside Nordic countries* | 42 | 43 | -3 | -2 |
| | 1,261 | 1,210 | 4 | 7 |

^{*}Effected by store optimization in the UK.

Total sales during the first eight months of the fiscal year (May to December 2017) increases by 2 per cent to 5,932 MSEK (5,838). In local currencies, sales increases by 3 per cent versus previous year.

The third quarter interim report 2017/18 will be published at 07:00 CET on Wednesday 14 March 2018. The report will be presented on the same day at 08:30 CET.

For more information, please contact:

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This is information that Clas Ohlson AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 7:00 am CET on 15 January 2018.

Clas Ohlson was founded in 1918 as a mail order business based in Insjön, Sweden. Today, the company offers products and services for the everyday practical problems, in five countries via its over 200 stores and online. Clas Ohlson offers a wide range of affordable products in five product areas: Hardware, Electrical, Home, Multimedia and Leisure. The company is listed on Nasdaq Stockholm, has sales of approximately 8 billion SEK and more than 4,800 employees. Visit Clas Ohlson at www.clasohlson.com